

## 1° Quarter 06 Financial Results

May 2006

## Key Points

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### 1°Q06 Results

- Revenues: €32.7m, increased by 41% vs. 1Q05
- Ebitda: €11.6m, increased by 45.9% vs. 1Q05
- Ebit: €2.3m, increased by 99% vs. 1Q05
- PBT: €1.7m, increased by 87% vs. 1Q05

### Operations

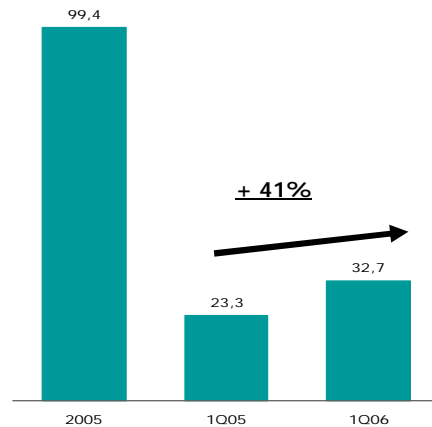
- Asian revenues 10.4€ mm with an increase of 59% vs. 4Q05
- China plant capacity growing month by month
- Italian restructuring program in place (-160 people vs. 4Q05)
- Acquisition of 100% of Eems Asia's minority interests has been completed

### IPO

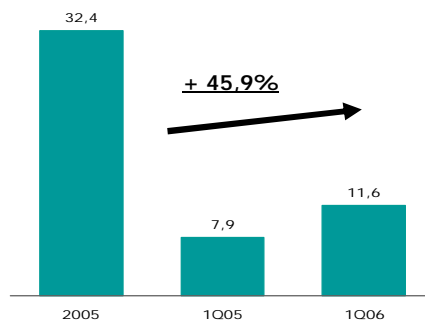
- EEMS priced an IPO of 16.7 million shares at 8.20 euros per share with net proceeds of 75 million euros.
- The deal was 7.2x oversubscribed and had a very strong hit rate on the road show (100% in Italy and 70% across UK/Europe)
- Greenshoe fully exercised

## Financial performance

### Revenue Growth (€million)



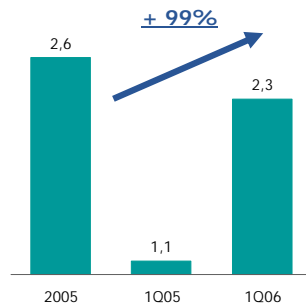
### Ebitda (€million)



- Significant growth with revenues up 41% vs. Q1 2005
- Increase in China contribution
- Ongoing expansion in Asia
- USD Revenues: \$39.3m vs. \$36m 4Q05 (+9%)
  
- Ebitda up over 45%
- Non recurring items for additional restructuring cost in Italy (1€mm)
- Fx Impact (0,38€mm) due to USD's weakness

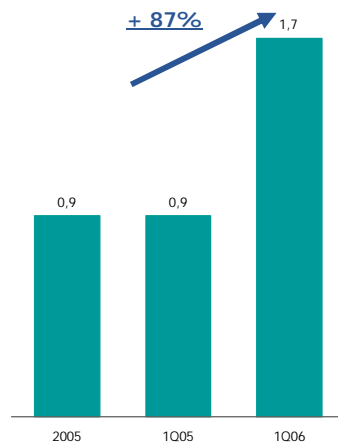
## Financial performance

### Ebit (€ million)



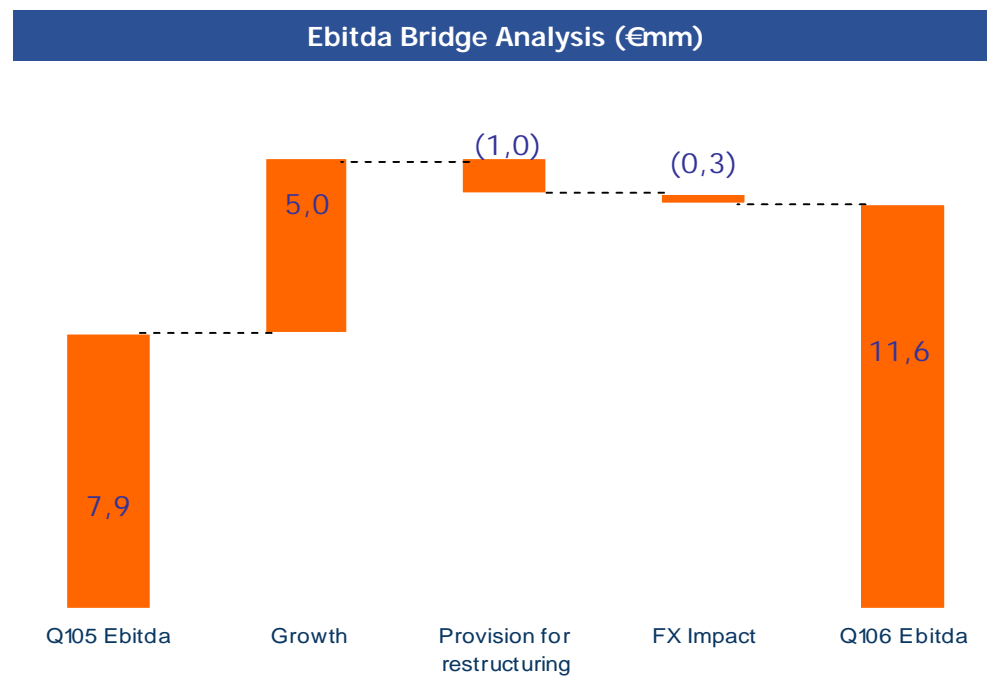
- Ebit up over 99%
- Additional D&A for 2.5€ mm vs Q105 as a result of Asian Capex and DDR2 transition in Italy

### PBT (€ million)



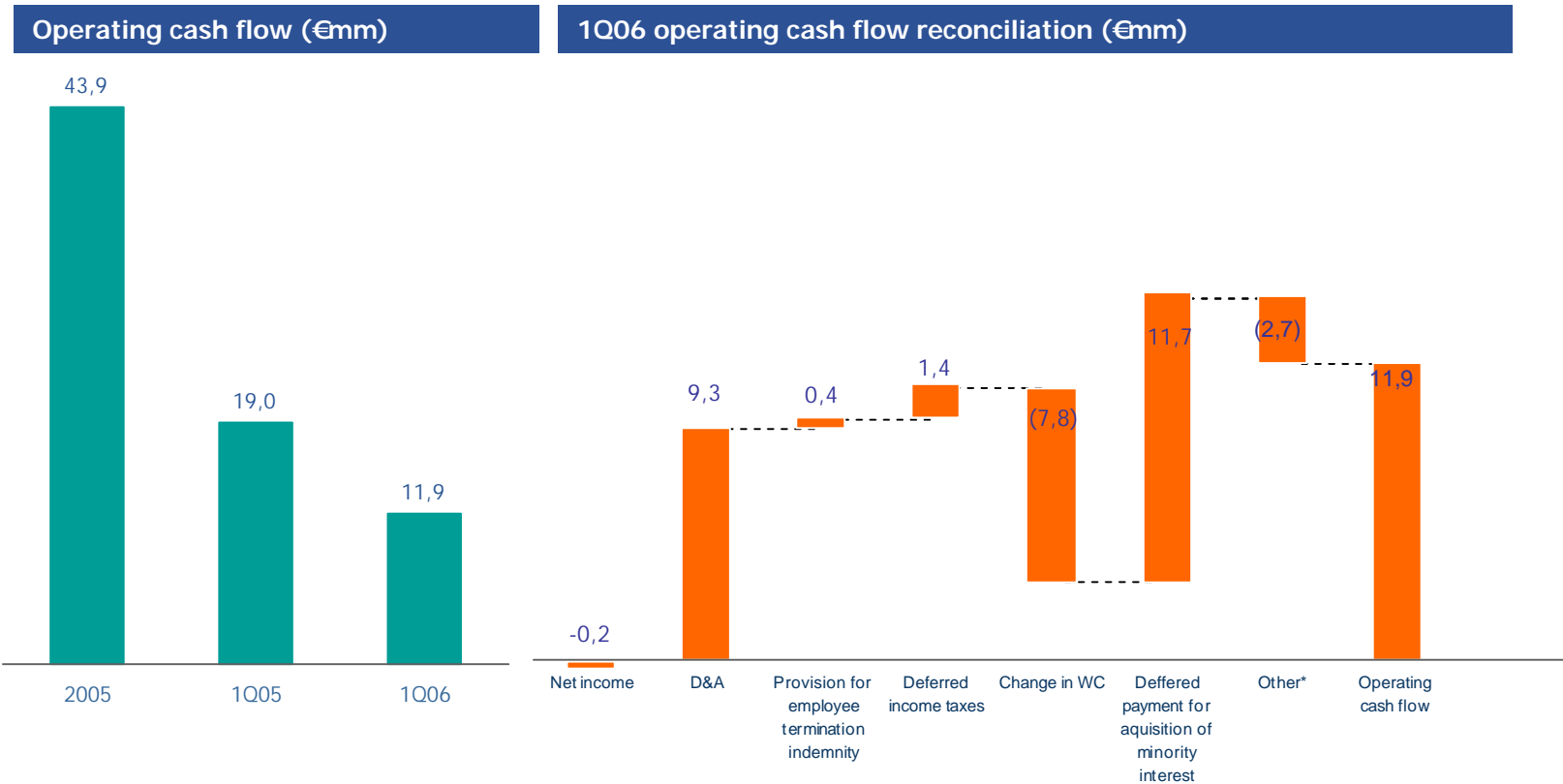
- Slight decrease in Net Income due to:
  - One off tax effect of gain on inter-company asset disposal (0,8€ mm)
  - Temporary provisions for tax liability in Italy and Singapore (0,36€ mm)

## Ebitda Bridge Analysis



<b>Exchange rate trend</b>					
	31 Mar 05	31 Dec 05	31 Mar 06	30 Apr 06	12 May 06
Eur/USD	1,2964	1,1797	1,2104	1,2537	1,2914
Revenues in USD (YTD)	28%	68%	100%	100%	100%

# Operating cash flow

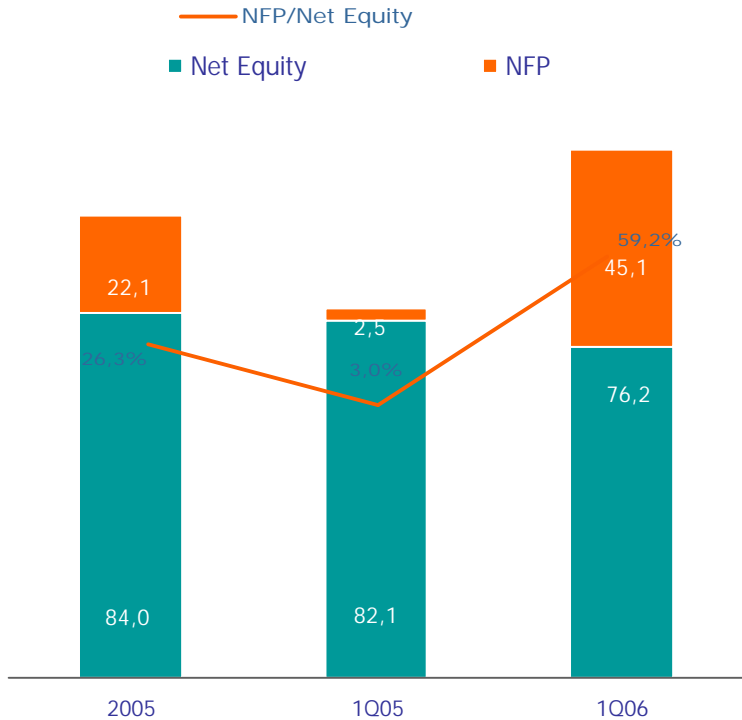


- Strong operating cash flow generation
- Change in NWC due to increase in receivables as a result of growth and one off payment delay by one client over the cut off period

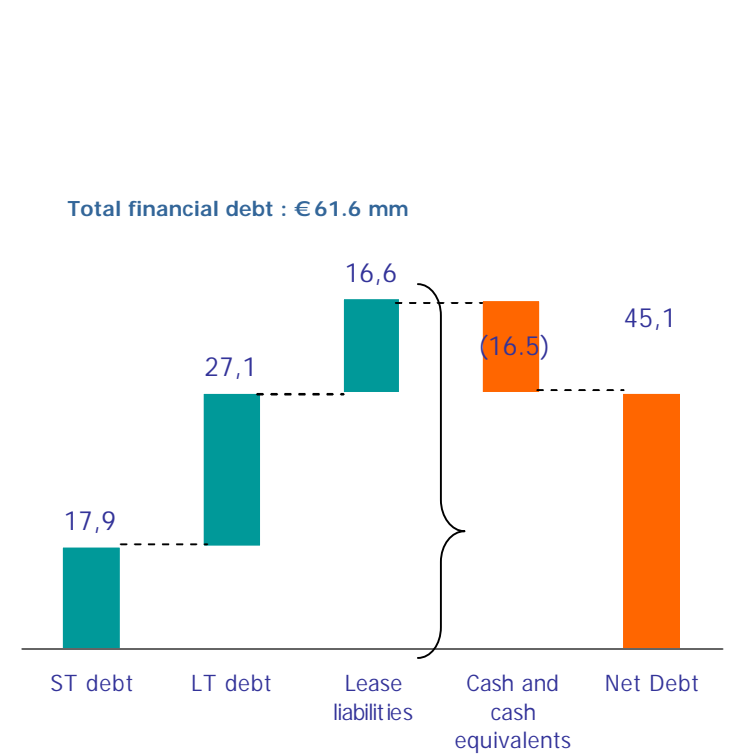
\* Includes employee severance indemnities payment

# Capital structure (pre money)

Development of capital structure (€mm)



Net debt as of March 31, 2006 (€mm)



Change in NFP as a result of payments of trade payables related to asian expansion

# Appendix



## Financial highlights

### Key financial data – Group P&L

<b>K Euro</b>	<b>Q106</b>	<b>Q105</b>
Net sales	32.734	23.251
Other income	276	70
<b>Total revenues and other income</b>	<b>33.010</b>	<b>23.321</b>
Raw materials and other	8.705	5.414
Services	3.462	2.487
Labor	8.783	7.310
Other operating expenses	429	138
<b>Results before depreciation, amortization and impairments</b>	<b>11.631</b>	<b>7.972</b>
Depreciation and amortization	9.267	6.671
Impairments	58	143
<b>Operating income</b>	<b>2.306</b>	<b>1.158</b>
Financial income	191	81
Financial expense	(769)	(315)
<b>Income before income taxes</b>	<b>1.728</b>	<b>924</b>
Income taxes	1.912	626
<b>Net income (loss)</b>	<b>(184)</b>	<b>298</b>

## Financial highlights

### Key financial data – Group BS

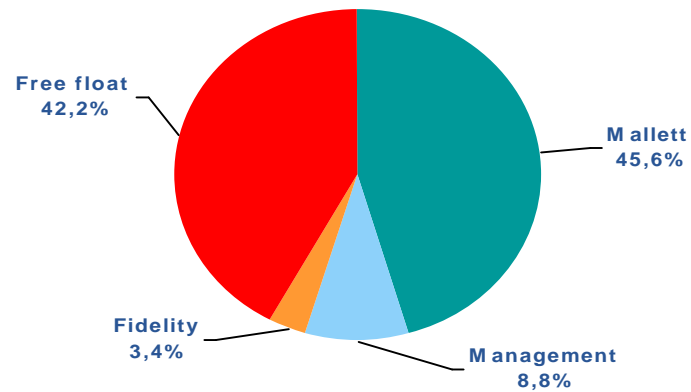
<b>K Euro</b>	<b>Q106</b>	<b>FY 2005</b>
<b>NON-CURRENT ASSETS</b>		
<b>Intangible assets:</b>		
- Goodwill	8.047	3.274
- Intangible assets with a defined useful life	258	280
<b>Tangible assets:</b>		
- Property, plant and equipment, net	120.662	119.828
- Asset held under finance lease	23.517	23.920
<b>Other non-current assets:</b>		
- Miscellaneous receivables and other non-current assets	293	590
<b>TOTAL NON-CURRENT ASSETS</b>	<b>152.777</b>	<b>147.892</b>
<b>Current assets:</b>		
- Inventories	5.520	5.582
- Trade receivables	31.665	24.743
- Tax receivables	1.275	1.841
- Cash and cash equivalents	16.509	26.620
- Other current assets	1.389	323
<b>TOTAL CURRENT ASSETS</b>	<b>56.358</b>	<b>59.109</b>
<b>TOTAL ASSETS</b>	<b>209.135</b>	<b>207.001</b>
<b>Shareholder' equity</b>		
- Attributable to parent company	72.754	73.800
- Attributable to third parties	3.479	10.235
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>76.233</b>	<b>84.035</b>
<b>Non-current liabilities:</b>		
- Non-current financial liabilities	38.051	34.442
- Employee severance indemnities (TFR) and other employee-related accruals	9.317	9.489
- Deferred taxes	15.593	14.222
- Provision for future risks and charges	138	141
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>63.099</b>	<b>58.294</b>
<b>Current liabilities:</b>		
- Current financial liabilities	23.848	14.847
- Trade payables	22.613	33.855
- Taxes payables	1.044	798
- Other current liabilities	22.298	15.172
<b>TOTAL CURRENT LIABILITIES</b>	<b>69.803</b>	<b>64.672</b>
<b>TOTAL LIABILITIES</b>	<b>132.902</b>	<b>122.966</b>
<b>TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES</b>	<b>209.135</b>	<b>207.001</b>

## Financial highlights

### Key financial data – Group CF

<b>K Euro</b>	<b>Q106</b>	<b>Q105</b>
<b>Net income (loss)</b>	<b>(184)</b>	<b>298</b>
Adjustment to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	9.267	6.671
Provision for employee severance indemnities	428	456
Other non-monetary elements	49	19
Net change in accrual for risks and charges	-	51
Impairment of long-lived assets	58	143
Deferred taxes	1.384	342
Net gain on asset disposal	(258)	-
Employee severance indemnities paid	(2.772)	(353)
Change in operating assets and liabilities:		
Receivables	(6.462)	10.850
Inventories	18	136
Account payable net of capital items	1.525	560
Tax payables	340	(114)
Other	8.574	(7)
<b>Net cash provided by operating activities</b>	<b>11.877</b>	<b>19.052</b>
Proceeds from sales of property, plant and equipment	1.400	-
Payment for the acquisition of subsidiary	(11.751)	(3.146)
Purchase of property, plant and equipment	(22.536)	(2.602)
Purchases of intangible assets	-	(8)
Net change in guarantee deposit	-	(18)
<b>Net cash used in investing activities</b>	<b>(32.887)</b>	<b>(5.774)</b>
Proceeds from loans	12.617	22.220
Repayments of loans	-	-
Principal paid for leased equipment	(1.580)	(2.027)
Other	(139)	(125)
<b>Net cash and cash equivalents used in financing activities</b>	<b>10.898</b>	<b>20.068</b>
<b>Effect of change of exchange rate on cash and cash equivalent</b>	<b>1</b>	<b>428</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(10.111)</b>	<b>33.774</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>26.620</b>	<b>5.140</b>
<b>Financial change in the scope of consolidation</b>	<b>-</b>	<b>3.228</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>16.509</b>	<b>42.142</b>

## Shareholding structure



- Total shares outstanding equal to 41,143,850 (May 2006)
- After the IPO management has been locked up (12/24 months)
- 6 months lock up for Mallett